

## Case T-8/89

DSM N. V.

v

### Commission of the European Communities

(Competition — Concepts of agreement and concerted practice —  
Collective responsibility)

Opinion of Judge Vesterdorf, acting as Advocate General delivered on 10 July 1991 .....	II - 1836
Judgment of the Court of First Instance (First Chamber), 17 December 1991	II - 1837

#### Summary of the Judgment

1. *Competition — Administrative procedure — Commission decision finding that an infringement has been committed — Evidence which may be used*  
(EEC Treaty, Art. 85(1))
2. *Competition — Cartels — Agreements between undertakings — Meaning — Common purpose as to the conduct to be adopted on the market*  
(EEC Treaty, Art. 85(1))
3. *Competition — Cartels — Prohibition — Agreements which continue to produce their effects after they have formally ceased to be in force — Application of Article 85 of the Treaty*  
(EEC Treaty, Art. 85)
4. *Competition — Cartels — Concerted practice — Meaning — Coordination and cooperation incompatible with the requirement for each undertaking to determine independently its conduct on the market — Meetings between competitors having as their purpose the exchange of information decisive for the formulation of the participants' marketing strategy*  
(EEC Treaty, Art. 85(1))

5. *Competition — Cartels — Complex infringement involving elements of agreements and elements of concerted practices — A single characterization as 'an agreement and a concerted practice' — Whether permissible — Consequences as regards the proof to be adduced (EEC Treaty, Art. 85(1))*

6. *Acts of the institutions — Reasoning — Obligation — Scope — Decision implementing the competition rules (EEC Treaty, Art. 190)*

7. *Competition — Fines — Amount — Determination — Criteria — Previous conduct of the undertaking (Regulation No 17 of the Council, Art. 15(2))*

1. A decision addressed to an undertaking pursuant to Article 85(1) of the Treaty may use as evidence against that undertaking only the documents from which it appeared, at the time when the statement of objections was issued and from the mention made of them in the statement or its annexes, that the Commission intended to rely upon them so that the undertaking was thus able to comment on their probative value at the appropriate time.
  2. In order for there to be an agreement within the meaning of Article 85(1) of the EEC Treaty it is sufficient that the undertakings in question should have expressed their joint intention to conduct themselves on the market in a specific way. Such is the case where there were common intentions between undertakings to achieve price and sales volume targets.
  3. Article 85 of the EEC Treaty is applicable to agreements between undertakings which are no longer in force but which continue to produce their effects after they have formally ceased to be in force.
  4. The criteria of coordination and cooperation enabling the concept of concerted practice to be defined must be understood in the light of the concept inherent in the competition provisions of the EEC Treaty according to which each economic operator must determine independently the policy which he intends to adopt on the common market. Although this requirement of independence does not deprive economic operators of the right to adapt themselves intelligently to the existing and anticipated conduct of their competitors, it does, however, strictly preclude any direct or indirect conduct between such operators the object or effect whereof is either to influence the conduct on the market of an actual or potential competitor or to disclose to such a competitor the course of conduct which they themselves have decided to adopt or contemplate adopting on the market.
- Participation in meetings concerning the fixing of price and sales volume targets during which information is exchanged between competitors about the prices

they intend to charge, their profitability thresholds, the sales volume restrictions they judge to be necessary or their sales figures constitutes a concerted practice since the participant undertakings cannot fail to take account of the information thus disclosed in determining their conduct on the market.

5. Since Article 85(1) of the Treaty lays down no specific category for a complex infringement which is nevertheless a single infringement because it consists of continuous conduct, characterized by a single purpose and involving at one and the same time factual elements to be characterized as 'agreements' and elements to be characterized as 'concerted practices', such an infringement may be characterized as 'an agreement and a concerted practice' and proof that each of those factual elements presents the constituent elements both of an agreement and of a concerted practice is not simultaneously and cumulatively required.
6. Although under Article 190 of the EEC Treaty the Commission is obliged to state the reasons on which its decisions are based, mentioning the factual and legal elements which provide the legal basis for the measure and the considerations which led it to adopt its decision, it is not required, where its decision is one implementing the competition rules, to discuss all the issues of fact and of law raised by every party during the administrative proceedings.
7. When it is a question of determining the amount of fine imposed owing to a breach of the competition rules of the Treaty, the fact that the Commission has in the past already found an undertaking guilty of infringing the competition rules and penalized it for that infringement may be treated as an aggravating factor as against that undertaking but the absence of any previous infringement is a normal circumstance which the Commission does not have to take into account as a mitigating factor.